

CFXTM

Chartered Financial Expert

An industry recognised, professional certification program

(Approved by NSDC)

Course Highlights

- ✓ Industry recognized certification **that adds to your personal brand**
- ✓ Curriculum **designed and delivered** by industry experts
- ✓ **100% Placement Assistance**
- ✓ Comprehensive curriculum of **technical & behavioural skills**
- ✓ Opens Wider set of **career opportunities across BFSI**
- ★ **Masterclass with renowned industry experts**
To gain insights & strategies for success

**0% Interest
Student Loan
Available**

Chat with us to know more!

SCAN ME



Supported by

Indian Banks Association (IBA)
Association of Mutual Funds of India (AMFI)
General Insurance Council

Placement Partners



and many more

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Program Content

Technical Skills

- Introduction To Securities Markets
- Securities: Types, Features And Concepts
- Primary Markets
- Secondary Markets
- Derivative Markets
- Mutual Fund
- Banking
- Lending
- Insurance Concepts
- Life Insurance
- Health Insurance
- General Insurance
- Financial Planning
- NISM VA Certification

Behavioural Skills

- Growth Mindset
- Grit, Purpose and Resilience
- Communication
- Grooming
- Time Management
- Excellence and Process Orientation
- Work Ethics

Business & Selling skills

- What is Selling?
- Customer Needs
- Sales Process
- Steps of Sales -II
- Territory Coverage
- Relationship Management
- Sales Data Analytics
- Virtual sales

Masterclass covering a wide range of topics. Learn valuable tips, strategies, and insights from our experts.

Topics include:

- Fixed income
- Equity Research
- Financial Planning
- How to ace an interview?
- Build your personal brand - Why LinkedIn & not Instagram is your friend
- How to transition from 'College Life' to 'Work life'

Want to know more?



info@gradedge.in
+91 8287924464